



UNIVERSITÉ
CATHOLIQUE
DE LILLE 1875



List of courses taught in English

*Université
Catholique
de Lille*

2017-2018

Update: 1 April 2018

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International Relations and Communication - Université Catholique de Lille
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. Kindly note that this list of courses is not binding but subject to change.

. Please note that enrollment in a course is subject to compatibility of timetables if you select courses offered in several schools or faculties, or different levels of teaching. Courses in English are also available at EDHEC Business School. EDHEC campus is 10 km away from UCL main campus.

Arts & Humanities, Communication



Faculté des Lettres et Sciences
Humaines -

Faculty of Arts and Humanities

Contact: Dr. Suzanne Bray, International Coordinator FLSH

suzanne.bray@univ-catholille.fr



Fall semester = September - December; Spring semester = January – May

ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Bachelor 1st year			
	The Rise of the Novel (LCE)	3.00	1
	American Literature from its Early Manifestations until the Modernist Period (LCE)	3.00	1
	Introduction to Business English (LCE)	2.00	1
	Introduction to American Civilization (LCE)	3.00	1
	Introduction to British Civilization (LCE)	3.00	1
	Introduction to American History (LEA)	2.00	2
	British Institutions (LEA)	2.00	1
	Nature in American Literature (LCE)	4.00	2
	Villains in Shakespeare (LCE)	3.00	2
	Introduction to Business English (LCE)	2.00	1 & 2
	Unity and Diversity in American Society (LCE)	3.00	2
	British History 1760-1914 (LCE)	3.00	2
	Intercultural Communication (LCE)	2.00	1 & 2
	Introduction to Phonetics (LCE)	2.00	1 & 2
	English Oral Expression & Comprehension (LCE)	2.00	1 & 2
	English Oral Comprehension and Expression (LEA)	1.00	1 & 2
	Written Expression in English (LEA)	1.00	1 & 2
Bachelor 2nd year			
	Love in Shakespeare's poetry (LCE)	2.00	1
	Academic Writing (LCE)	2.00	1
	American Women Writers in Context 1 (LCE)	2.00	1
	American Government (LCE)	2.00	1
	British History from the Origins to the End of the Middle Ages (LCE)	2.00	1
	British History from the Industrial Revolution World War I (LEA)	2.00	1
	English Oral Comprehension (LCE)	2.00	1 & 2
	Introduction to Business Negotiation English (LEA)	2.00	2
	American History from the Civil War to the End of the Great Depression (LCE)	2.00	2
	Renaissance, Reformation and Revolution in Britain 1485-1760 (LCE)	2.00	2

ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
	American Women Writers in Context 2 (LCE)	2.00	2
	British Literature and World War 1 (LCE)	2.00	2
	Intermediate Phonetics (LCE)	2.00	1 & 2
	Creative Writing (LCE)	2.00	2
	English Oral Expression (LCE)	2.00	1 & 2
	English Composition (LEA)	1.00	1 & 2
Bachelor 3rd year			
	U.S. Domestic Policy since 1945 (LCE)	3.00	1
	Economic History of the United States (LEA)	2.00	1
	From Welfare to Workfare: Britain in the 20 th Century (LEA)	2.00	1
	American Cinema (LCE)	3.00	1
	Advanced Shakespeare (LCE)	2.00	1
	British Social and Political History 1945-1990 (LCE)	3.00	1
	International Communication (LEA)	2.00	1
	Didactics of English 1 (LCE)	3.00	1
	20 th Century American Drama (LCE)	2.00	1
	Media and Social Representations 1 – Society and Media (MCC)	3.00	1
	Introduction to Management (LEA)	3.00	2
	The British Short Story: Crime, Horror and Fantasy (LCE)	3.00	2
	The Uncanniness of the Ordinary in the American Short Story (LCE)	3.00	2
	Urbanism in America (LCE)	3.00	2
	Essential Themes in 19 th Century British Civilization	3.00	2
	Shakespeare in Popular Culture (LCE)	3.00	2
	Media and Social Representations 2 – Constructing Communities (MCC)	3.00	2
	Public Speaking (LCE)	2.00	1 or 2
	Business English (LEA)	1.00	1 or 2
Master 1st year			
	Introduction to French Films (AS)	3.00	1
	Advanced Literary Seminar: The Writer in his Time	5.00	1
	Advanced Civilisation Seminar: Transmitting and Transforming Tradition in the English-Speaking World (LCE)	5.00	1
	Advanced Linguistics Seminar- Analytical Grammar (English) (LCE)	5.00	1
	International Management (LEA)	3.00	1
	Contemporary Security Issues (H RI)	3.00	1
	Advanced Literature Seminar: Travel, Initiatory Journeys and Exile in English Literature (LCE)	5.00	2
	Strategic Intelligence (H)	3.00	2
	A Half-Century of War: Britain 1914-1945 (LCE)	3.00	2
	The Obama Years (LCE)	3.00	2
	The English Media (H)	2.00	1&2
	Advanced Business English (AIT)	2.00	1&2
Master 2nd year			
	Introduction to Contemporary Photography and Documentary Film (AS)	2.00	2
	Communication Management : The Big Picture (AIT)	2.00	1
	Business Negotiation in English (AIT)	2.00	1
	Economics of Tourism (AIT)	2.00	1
FOR INTERNATIONAL STUDENTS			
	Introduction to Psychology in France	3.00	2

If you wish to consult the **general list of courses taught in French**:

<http://www.flsh.fr/> and click on the British flag followed by the mention “course list”

If you wish to consult the **Academic Calendar**:

<http://www.flsh.fr/lettres-sciences-humaines/calendrier>



Contacts:

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Mr. Olivier Garnier, Dean of Studies, Olivier.garnier@istc.fr

Fall semester = September - December; Spring semester = January - May

ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Bachelor 1st year			
	Focus on Europe: Italy and Roman culture	3.00	1
	Business news	2.00	2
	Focus on Africa	3.00	2
	Focus on Europe	3.00	2
Bachelor 2nd year			
	Communication theory	2.00	1
	Crisis Communication	3.00	1
	Business news	2.00	1
	Media theory	1,5	2
	Communication Ethics	3.00	2
	Focus on Asia	3	2
Bachelor 3rd year			
	Focus on Oceania	3.00	1
	Communication & Plans	3.00	1
	Communication & Plans	3.00	2
Master 1st year			
	Serious Game	3.00	1
	Public Relations	2.00	1
Master 2nd year			
	Communication and sustainable development	2.00	2
	Corporate Patronage and Sponsoring	1.00	2
	Public relations	1.00	2
	Crisis communication	2.00	2
All levels			
	Visual communication	3.00	1
	Electives (International Week)	2 electives of 2 ECTS each	1
	French as a Foreign Language	4.00	1 or 2
	Foreign languages	2 each	1 or 2
	Sport	2.00	1 or 2



Faculté de Droit – Faculty of Law

Contacts:

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Dr. Aurélien RACCAH, Vice-Dean in charge of International Development
Aurelien.RACCAH@univ-catholille.fr

Fall semester = September - December; Spring semester = January - May



ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Bachelor 1st year (L1 European)			
2017/2018	EU Institutions & Proceedings / Course EU Institutions & Proceedings / Tutorials It is compulsory to take the Course + Tutorials	3 2	1
	1 course among :		
	1. Comparative Government	3	1
	2. Economics of Globalisation	3	1
	European Integration / Course European Integration / Tutorials It is compulsory to take the Course + Tutorials	3 2	2
	2 courses among :		
	1. Legal History and Philosophy	2	2
	2. General Principles of British Law	2	2
	3. International Relations	2	2
Bachelor 2nd year (L2 European)			
2017/2018	Public International Law I / Course Public International Law I / Tutorials It is compulsory to take the Course + Tutorials	2 1	1
	2 courses among :		
	1. Introduction to Russian Law	2	1
	2. Introduction to South American Legal Systems	2	1
	3. Comparative Contract Law	2	1
	EU Law (Policies) / Course EU Law 1 / Tutorials It is compulsory to take the Course + Tutorials	3 2	2
	2 courses among :		
	1. EU Comparative Law	2	2
	2. Financial Economics	2	2
	3. Introduction to Northern American Legal Systems	2	2

ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Bachelor 3rd year (L3 European)			
2017/2018	Public International Law II / Course Public International Law II / Tutorials It is compulsory to take the Course + Tutorials	3 2	1
	2 courses among :		
	1. European Policy	3	1
	2. Comparative Tort Law	3	1
	3. Introduction to Asian Legal Systems	3	1
	European Competition Law / Course European Competition Law / Tutorials It is compulsory to take the Course + Tutorials	3 2	2
	2 courses among :		
	1. International Criminal Law	3	2
	2. European Human Rights	3	2
	3. Introduction to African Legal Systems	3	2
Master 1st year (M1 International and European Law)			
2017/2018	International Responsibility & Litigation (OIE / PDA)	4	1
	European Legal Proceedings (OIE/PDA)	3	1
	International Private Law (OIE / PDA)	4	1
	Law of International Organisations (OIE)	3	1
	European company law (PDA)	3	1
	Global Governance (OIE)	2	1
	Non-State Actors and International Law (OIE)	2	1
	Competition Law (PDA)	2	1
	Advanced International Law Clinic (only for students who stay for the whole academic year) (OIE/PDA)	4	1
	Research Seminar in International and EU law (OIE / PDA)	2	2
	EU Policies (OIE / PDA)	4	2
	Human Rights & Fundamental Liberties (OIE/PDA)	4	2
	International Arbitration (OIE/PDA)	3	2
	International Private Law (OIE/PDA)	3	2
	International Humanitarian Law (OIE)	2	2
	International Criminal Law (OIE)	2	2
	International and EU Environmental Law (OIE)	2	2
	International Trade Law (OIE)	2	2
	International Trade Law (PDA)	2	2
	Intellectual Property (PDA)	2	2
	International Transport Law (PDA)	2	2
	Advanced International Law Clinic (only for students who stay for the whole academic year) (OIE/PDA)	4	2
	Research Seminar in International and EU Law (OIE/PDA)	2	2

Please note that the “Master Droit 2^{ème} Année” courses are not accessible to Erasmus or International Exchange Students

If you wish to consult the **general list of courses taught in French (Bachelor’s Degrees):**

“LICENCE Programmes” / Campus Lille: (3 years of studies)

- <http://www.faculte-libre-de-droit-lille.fr/formations-droit/licences-droit-campus-lille/licence-droit-culture-juridique.html>
- <http://www.faculte-libre-de-droit-lille.fr/formations-droit/licences-droit-campus-lille/licence-europeenne-de-droit-lille.html>
- <http://www.faculte-libre-de-droit-lille.fr/formations-droit/licences-droit-campus-lille/licence-droit-science-politique.html>

POLITICAL SCIENCES



ESPOL - European School of Political and Social Sciences

Contact: Ms Elise Millois, International Relations Coordinator
Elise.millois@univ-catholille.fr

Fall semester = September - December; Spring semester = January – May



ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Bachelor 1st year			
	History of European integration	3.00	1
	History, Geography and Globalization	2.00	1
	Irish foreign policy	2.00	1
	Introduction to sociology	3.00	2
	Environmental and sustainability policy	2.00	2
	Introduction to the Law and Institutions of the European Union	7.00	2
	European literature	2.00	2
Bachelor 2nd year			
	Public Policy	5.00	1
	Epistemology and methodology of the social sciences	5.00	1
	Immigration and Asylum under EU law	2.00	1
	Hopes & limits of E-democracy	2.00	1
	UK and the EU	2.00	1
	Social Inequality in Latin America	2.00	1
	Political Sociology	6.00	2
	Theories of European Integration	4.00	2
	EU and Global Governance	3.00	2
	Music & politics	2.00	2
Bachelor 3rd year			
	EU Policy Making	5.00	1
	US politics	2.00	1
	European Health Policy	2.00	1
	European Fundamental Rights and Freedom	2.00	1
	The challenges of global and European energy policy	2.00	1
	Theories of international relations	6.00	2
	Territorial Politics	4.00	2
	Political sociology of the economy	2.00	2
	Political economy	2.00	2
	Interests representation and lobbying in Europe	2.00	2

ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Master 1st year			
	International governance	5.00	1
	International Relations	5.00	1
	EU External Action	5.00	1
	Introduction to Research and Epistemology	3.00	1
	Methodology	3.00	2
	Political Sociology of Quantification	3.00	1
	Introduction to Political Science & Comparative Politics*	3.00	1
	Politics of International Law	3.00	1
	Politics of the Sea	3.00	1
	Global Economic Governance	4.00	2
	International Negotiations	4.00	2
	Statehood in IR	3.00	2
	Geopolitics of Food	3.00	2
Master 2nd year			
Specialization : Food Policy			
	European Food Policy	5.00	1
	Food controversies	5.00	1
	International Development	5.00	1
	Politics of Regionalization	5.00	1
	Food and Sustainable Development	3.00	1
	Agriculture around the world	3.00	1
Specialization : International Security Policy			
	Theories of security	5.00	1
	Armed conflict and peacemaking	5.00	1
	International Development	5.00	1
	Politics of Regionalization	5.00	1
	War, terrorism and violence	3.00	1
	Politics of International Law	3.00	1

If you wish to consult the **general list of courses taught in French**:

<http://www.espol-lille.eu/education>



ISA – Institute of Life Sciences

Contact: Ms. Thanh Ly Le Minh, International Relations Coordinator
thanhly.leminh@yncrea.fr



Fall semester = September - December; Spring

semester = January – May

ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Master 1st year			
	Welcome session	6	1
AGRICULTURAL SCIENCES (Major)			
	Ruminant nutrition and roughage systems	3	1
	Plant Biotechnologies	6	1
	Plant Breeding and Genetics	3	1
	<i>Project in Agriculture</i>	6	1 or 2
	Animal Welfare, from consumer's demand to farm auditing	3	2
	Livestock Housing and Building Conception	3	2
	Crop modeling	3	2
	Geopolitics of food	3	2
	Applied Agronomy	3	2
	Livestock production systems	3	2
	Introduction to smart farming	3	2
AGROECONOMICS AND MARKETING (Major)			
	Finance	3	1
	Export	6	1
	Decision tools: Statistics and Market Research	3	1
	International Marketing	3	1
	Purchase and Procurement	3	2
	Communication and crisis management	3	2
	<i>Project in Economics and Marketing: Field study: Development of a communication strategy in a company</i>	6	2
	Digital Business	3	2
	B to B marketing	3	2
	Consumer behavior	3	2
	Business Development	3	2
	Finance Case Study	3	2
ENVIRONMENTAL SCIENCES (Mjor)			
	Environmental pollutants – origins, identification, key concepts	3	1
	Toxicology - Ecotoxicology	6	1
	Pollutants behavior in abiotic matrixes	3	1
	Waste management	3	1
	<i>Project in Environmental Sciences: Field Study in Environment</i>	6	1
	GIS – Basic Knowledge	3	2
	Soil Quality Investigation – consultancy tools	3	2
	<i>Project in Environmental Sciences</i>	6	2
	GIS for Polluted Area Management	3	2
	Human risk assessment	3	2
	Waste water management	3	2
	Water and sediment management	6	2
	Audit practices	3	2
	Project in Environmental Sciences	6	2

ECTS CODE	DESCRIPTION Electives from different majors can be mixed but double check with Ms Thanh Ly Lê Minh as courses may not be taught at the same time	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
FOOD SCIENCE AND TECHNOLOGY (Major)			
	<i>Project in Food Technology</i>	6	1 or 2
	Quality Assurance and Food Safety	3	1
	Unit operations	6	1
	Applied statistics	3	1
	Bioprocess	3	1
	<i>Project in Food Technology: Product Formulation</i>	6	2
	Ingredients	3	2
	Production Management	3	2
	Nutrition	3	2
	Sensory evaluation	3	2
	Chemical, Physical and Microbiological Characterization of Food Products	6	2
Master 2nd year			
	Trade, Consumer and Marketing	30	1
	Sustainable Management of pollution	30	1
	Sustainable Products Development: Ecodesign of Food Products	30	1
	Quality Systems Management (Quality, Hygiene, Safety and Environment)	30	1

If you wish to consult the **general list of courses taught in French and in English:**

<http://www.isa-lille.com/programs/masters-programs/>

Engineering



ISEN - Ecole d'ingénieurs – Engineering School

Contact : Ms. Evelyne Litton, Head of International Relations

Evelyne.litton@yncrea.fr

Fall semester = September - December; Spring semester = January – May



ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Master 1st year			
Please note that these courses are open to Bachelor students (after at least 6 semesters)			
	Cryptography	3	1
	Network System Base	3	1
	JAVA 1	3	1 or 2
	C++	3	1
	C#	3	1
	Operating Systems	3	1
	UNIX	3	1
	Web technologies	3	1
	Computer Forensics	3	2
	Microsoft Technologies	3	2
	Data Analysis	3	2
	Multi-task Programming	3	2
	Data Base	3	2
	Signal Processing	3	1
	Analog Circuit Design	3	1
	Power Electronics	3	2
	FPGA & VHDL	3	1
	Microcontrollers	3	1
	Science of Materials	3	1
	Semi-conductors and Components	3	1
	MEMS	3	1
	Digital Microelectronic Circuits	3	2
	Power Recovery	1.5	2
	Labview	3	1
	Introduction to Mobile Robotics	1.5	1
	Digital Signal Processors	1.5	2
	Wireless Technologies	3	1
	Radio Frequency Circuits and Microwaves	3	1
	Nature of Sound	1.5	2
	Intercultural Communication	1.5	1 or 2
	Project work	7 or 8	1 and/or 2
Master 2nd year			
Please note that these courses are open to Bachelor students (after at least 6 semesters)			
	Data Science	3	2
	JEE	3	2
	Advanced Networks	3	1
	Advanced Electronics	3	1
	Real Time Programming for Embedded Systems	3	2
	Advanced Labview	3	1
	Project Work	9	1 and 2

Some additional courses may be taught in English when there is one international student in the class.

Contact: Ms. Anne LACOUR, Exchanges Coordinator

anne.lacour@yncrea.fr

Fall semester = September - December; Spring semester = January – May



ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Master 1st year			
	Environmental law	1	1
	Transport and mobility issues: economy, impacts, policies and uses	1	1
	Principle and future trends in Urbanism	2	1
	Architecture, construction and sustainable design	2	1
	Fundamentals of energy and renewable energies	2	1
	Creativity and means of expression	1	1
	Innovation and collaborative projects	2	1
	Workshop 1	4	1
	Urban project management	1	2
	Future cities : smart, inclusive, sustainable	2	2
	European towns and sustainable mobility : planning, operating and innovating	1	2
	Dynamical thermal simulation and HVAC	2	2
	Ubiquity and the internet of things	1	2
	Building management systems and home automation	2	2
	BIM	2	2
	Workshop2	4	2
	Dimensioning of mechanical connecting	1,5	1
	Mechanical manufacturing	1	1
	Heat transfers	2,5	2
	Lean Manufacturing	1,5	2
	Marketing	1,5	1
	Accounting	1,5	2
	Finite elements	1,5	2
	Information systems	1,5	2
	Treatment of signal	1,5	1
	Electrical power distribution	1,5	1
	Entrepreneur's social responsibility	1,5	2
	Quality management	2,5	2
	Ethics	1,5	1
Master 2nd year			
	Socio-political approach to the city	1	1
	Emergent economy in the city	1	1
	Urban environmental principles	2	1
	Water management, landscaping and green spaces	1	1
	Sustainable refurbishment	1	1
	Certification and environmental footprint	2	1
	BIM	1	1
	Smart grid and energy management at building scale	2	1
	Workshop 3	4	1
	Production management	2,5	1
	Cost analysis and control	1,5	1
	Team management and human resources	1,5	1
	Quality management	1,5	1
	Operations research	0,5	1

Some additional courses are taught in English at the bachelor and master levels.

For further information, please contact Anne Lacour.

Economics, Management

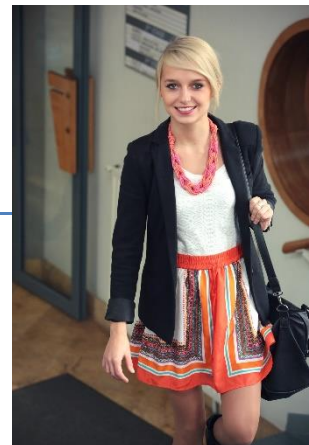


ESTICE – International Business School

Contact: Ms. Adrian Altafaj Alvarez, Academic Exchange Coordinator

adrian.atafaj@univ-catholille.fr

Fall semester = September - December; Spring semester = January – May



ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Bachelor 1st year			
	American Culture	2.50	1
	English skills for international communication 1	3.00	1
	Intercultural intelligence	1.50	1
	English skills for international communication 2	2.50	2
	Intercultural intelligence/ Culture shock	1.50	2
	English for Marketing and Finance	2.50	2
Bachelor 2nd year			
	Professional translation	2.00	1
	Business English 1	3.00	1
	TOEIC preparation	2.50	1
	Enterprise in developing countries	1.50	1
	Applied Intercultural communication	1.50	1
	Applied Intercultural communication	1.00	2
	Business English 2	2.00	2
	TOEIC Preparation	2.50	2
	Professional translation	1.50	2
	International Economics	2.00	2
	Advanced Communication for the Office Environment	1.00	2
Bachelor 3rd year			
	Management	2.00	1
	Negotiation	1.50	1
	Negotiation	3.00	2
	Supplier relationship management	2.50	1
	Consecutive interpretation	1.00	2
	Semiology	1.50	2
	Business Game	1.50	2
Master 1st year			
	Dynamique Pro marketing: International marketing	3.00	1
	Business Ethics	2.00	1
	Managing intercultural teams	3.00	1
	Dynamique Pro RH: Conflict Management	3.00	1
	Revitalising your business environment	3.00	1
	Crisis Management	3.00	1
	Successful digital marketing strategies	3.00	1
	X-Culture Project	5.00	1
Master 2nd year			
	Change Management	2.00	2
	Intercultural Perspectives on Leadership	3.00	2
FOR INTERNATIONAL STUDENTS			
	French as a Foreign Language Level 1	3.00	1 or 2
	French as a Foreign Language Level 2	3.00	1 or 2
	Culture Française et Particularités Régionales	3.00	1 or 2
	Contemporary French business and society	5.00	1 or 2



FGES - Faculté de Gestion, Economie et Sciences - Faculty of Management, Economics and Sciences



Contacts: Dr. Céline BLONDEAU, Vice-Dean and Head of International Relations,
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Ms. Isabelle VITTÉ, Incoming Officer,
isabelle.vitte@univ-catholille.fr

Fall semester = September - December; Spring semester = January - May

ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Fall sem 2 = Spring Sem 1 or 2 = available on both semesters Y = all year
Bachelor 1st year			
	Introduction to Economic Analysis	2.00	1
	Press Review	2.00	1
	Introduction to business	2.00	1
	Statistics	2.00	1
	South Africa: from Apartheid to a Rainbow-nation & BRICS	1.00	1
	Social entrepreneurship	1.00	1
	Democracy in Asia	2.00	1
	English	4.00	1 or 2
	Reinforced English	2.00	1 or 2
	Money banking and finance	2.00	2
	Introduction to Human Resources	2.00	2
	Statistics	2.00	2
	Introduction to marketing	2.00	2
	Empathy and design thinking	1.00	2
	Conflicts, mediation : a Peace Studies Approach	2.00	2
	Introduction to organizational behavior	2.00	2
Bachelor 2nd year			
	International economics	5.00	1 or 2
	Introduction to anglosaxon accounting	2.00	1
	Statistics	2.00	1
	Television programme	2.00	1
	British and american law	2.00	1
	Mathematics applied to economy	2.00	1
	Songs of the world	2.00	1
	Corporate Social Responsibility	2.00	1
	Introduction to anglosaxon accounting	2.00	1
	English	4.00	1 or 2
	Reinforced English	2.00	1 or 2
	International economics	4.00	2
	Microeconomics	2.00	2
	Conflict management	1.00	2
	Negotiations	1.00	2
	Statistics	2.00	2
	Introduction to Intercultural Management	2.00	2
	Time value of money	2.00	2

	Corporate Social Responsibility	2.00	2
	Business Plan	2.00	2
	Mathematics applied to economy	2.00	2
	Introduction to change management + Marketing	2.00	2
	Doughnut economics	2.00	2
Bachelor 3rd year			
	Risk theory	4.00	1
	Introduction to social economy	3.00	2
	Investment appraisal	4.00	2
	English	4.00	1 or 2
Elective			
	Introduction to organizational behavior	2.00	2
Master 1st year			
	International Marketing	3.00	1
	Economic development	3.00	1
	Intercultural communication	3.00	1
	Social enterprise and entrepreneurship	6.00	1
	English and business communication	3.00	1
	Global Economy	3.00	2
	Corporate Social Responsibility	3.00	2
	Finance Management	3.00	2
	CSR and integrated reporting	2.00	2
	Project management	3.00	2
Master 2nd year			
	Leadership & Organizational behaviour	3.00	1
	American Accounting	2.00	1
	Research Methods and Quantitative Methods	3.00	1
	International Purchasing	3.00	1
	English and International Negotiation	3.00	1
	Trade financing	3.00	1
	International Negotiation	2.00	1
	Corporate Communication Crisis	3.00	2
	Strategic Partnership	2.00	2
	Doing Business in France	3.00	2
	International development	3.00	2
	International Human Resources Management	3.00	2
	Law of Commercial Contracts	2.00	2
	Logistics - custom	3.00	2
	Supply Chain Management 1	4.00	2
	Business Game (focus on purchasing)	3.00	2
	Supply Chain Management 2	3.00	2
	Invited lectures	3.00	Y
	Advanced English	2.00 to 4.00	Y
Courses Dedicated to Exchange students			
	Reading programme	2.00	1 or 2
	Powerpoint Presentation	2.00	1 or 2
	Radio programa	2.00	1 or 2
	Courses of French (2 hours a week, 20 €/semester)	3.00	1 or 2

More information about **courses taught in English:**

<http://www.fges.fr/fr/courses-bachelor-taught-in-english.asp>

<http://www.fges.fr/fr/courses-master-taught-in-english.asp>

If you wish to consult the **general list of courses taught in French:**

<http://www.fges.fr/fr/programmes-et-inscriptions/presentation-programmes.asp>

If you wish to consult the **Academic Calendar:**

[http://www.fges.fr/img/files/FGES%20-%20Academic%20calendar%202017-18\(1\).pdf](http://www.fges.fr/img/files/FGES%20-%20Academic%20calendar%202017-18(1).pdf)



ECTS CODE	DESCRIPTION	CREDITS ECTS	SEMESTER 1 = Sept.- Dec. 2 = Jan.- May 1 or 2 = available on both semesters Y = all year
BACHELOR 1			
ACCB1-CE01UE	FINANCIAL ACCOUNTING	3,50	1
ACCB1-CE01UF	COMPTABILITE GENERALE ET FINANCIERE (Advanced French level required)	3,50	1
ACCB1-CE01UE	FINANCIAL ACCOUNTING	3,50	2
ACCB1-CE01UF	COMPTABILITE GENERALE ET FINANCIERE (Advanced French level required)	3,50	2
DEVB1-CE02UE	EUROPEAN HISTORY	2,50	1
DEVB1-CE02UF	HISTOIRE EUROPEENNE (Advanced French level required)	2,50	1
DEVB1-CE03UE	RELATIONAL EFFICIENCY THROUGH DRAMA	1,25	1
DEVB1-CE08UF	ECRIRE POUR CONVAINCRE (Advanced French level required)	1,50	1
DEVB1-CE10UE	WORK SOCIOLOGY	2,00	1
DEVB1-CE10UF	SOCIOLOGIE DU TRAVAIL (Advanced French level required)	2,00	1
DEVB1-CE02UE	EUROPEAN HISTORY	2,50	2
DEVB1-CE02UF	HISTOIRE EUROPEENNE (Advanced French level required)	2,50	2
DEVB1-CE08UE	WRITING TO CONVINCCE	1,25	2
DEVB1-CE08UF	ECRIRE POUR CONVAINCRE (Advanced French level required)	1,50	2
DEVB1-CE10UE	WORK SOCIOLOGY	2,00	2
DEVB1-CE10UF	SOCIOLOGIE DU TRAVAIL (Advanced French level required)	2,00	2
ECOB1-CE01UE	MACROECONOMICS INDICATORS AND POLICIES	3,50	1
ECOB1-CE01UF	INDICATEURS ET POLITIQUES MACROECONOMIQUES (Advanced French level required)	3,50	1
ECOB1-CE02UE	TOOLS FOR MICROECONOMICS ANALYSIS	3,50	2
ECOB1-CE02UF	OUTILS DE L'ANALYSE MICROECONOMIQUE (Advanced French level required)	3,50	2
ECOB1-CE03UE	INTERNATIONAL ECONOMICS AND EXCHANGES	2,00	2
ECOB1-CE03UF	ECONOMIE INTERNATIONALE ET ECHANGES (Advanced French level required)	2,00	2
LANB1-CE02UG	GERMAN	1,50	1
LANB1-CE03UC	CHINESE	1,50	1
LANB1-CE04US	SPANISH	1,50	1
LANB1-CE07US	ESPANOL PARA LA COMUNICACION	1,00	1
LANB1-CE08UG	DEUTSCH FUR KOMMUNIKATION	1,00	1
LANB1-CE10UC	CHINESE FOR COMMUNICATION	1,00	1

LANB1-CE12UG	GERMAN 2	1,50	2
LANB1-CE13UC	CHINESE 2	1,50	2
LANB1-CE14US	SPANISH 2	1,50	2
LANB1-CE17US	ESPANOL PARA LA COMUNICACION 2	1,00	2
LANB1-CE18UG	DEUTSCH FUR KOMMUNIKATION 2	1,00	2
LANB1-CE20UC	CHINOIS POUR LA COMMUNICATION 2 / CHINESE FOR COMMUNICATION 2	1,00	2
LAWB1-CE01UE	CIVIL LAW	3,50	1
LAWB1-CE01UF	DROIT CIVIL (Advanced French level required)	3,50	1
LAWB1-CE01UE	CIVIL LAW	3,50	2
LAWB1-CE01UF	DROIT CIVIL (Advanced French level required)	3,50	2
MKTB1-CE01UE	INTRODUCTION TO MARKETING	2,50	1
MKTB1-CE01UE	INTRODUCTION TO MARKETING	2,50	2
MKTB1-CE01UF	INTRODUCTION AU MARKETING (Advanced French level required)	2,50	2
QMSB1-CE01UE	MATHEMATICS CALCULUS	4,50	1
QMSB1-CE01UF	MATHEMATIQUES ANALYSE (Advanced French level required)	4,50	1
QMSB1-CE02UE	DESCRIPTIVE STATISTICS	3,50	2
QMSB1-CE02UF	STATISTIQUE DESCRIPTIVE (Advanced French level required)	3,50	2
BACHELOR 2			
ACCB2-CE02UE	ADVANCED FINANCIAL ACCOUNTING	3,50	1
ACCB2-CE02UF	COMPTABILITE FINANCIERE APPROFONDIE (Advanced French level required)	3,50	1
DEVB2-CE01UF	AMS3 : APPRENTISSAGE DU MANAGEMENT PAR LE SPORT	0,75	1
DEVB2-CE02UE	PERSONAL DEVELOPMENT THROUGH DRAMA	1,25	2
ECOB2-CE02UE	CONTEMPORARY INTERNATIONAL ECONOMICS	2,00	1
ECOB2-CE02UF	ECONOMIE INTERNATIONALE CONTEMPORAINE (Advanced French level required)	2,00	1
ECOB2-CE05UE	ADVANCED MICROECONOMICS	2,00	1
ECOB2-CE05UF	MICROECONOMIE AVANCÉE (Advanced French level required)	2,00	1
ECOB2-CE02UE	CONTEMPORARY INTERNATIONAL ECONOMICS	2,00	2
ECOB2-CE02UF	ECONOMIE INTERNATIONALE CONTEMPORAINE (Advanced French level required)	2,00	2
ECOB2-CE03UE	CONJUNCTURE AND ECONOMIC FLUCTUATIONS	2,25	2
ECOB2-CE03UF	CONJONCTURE ET FLUCTUATIONS ECONOMIQUES (Advanced French level required)	2,25	2
FINB2-CE01UE	FINANCE FUNDAMENTALS	2,50	1
FINB2-CE02UE	FINANCIAL ANALYSIS	3,50	2
HRMB2-CE01UE	FUNDAMENTALS OF HUMAN BEHAVIORS	2,75	1
HRMB2-CE01UE	FUNDAMENTALS OF HUMAN BEHAVIORS	2,75	2
LANB2-CE01UE	ENGLISH FOR BUSINESS	2,00	1
LANB2-CE02UG	GERMAN	1,50	1
LANB2-CE03UC	CHINESE	1,50	1
LANB2-CE04UC	CHINESE FOR COMMUNICATION	1,00	1
LANB2-CE04US	SPANISH	1,50	1
LANB2-CE06UE	ENGLISH FOR DEBATING	1,00	1
LANB2-CE08US	ESPANOL PARA LA COMUNICACION	1,00	1
LANB2-CE09UG	DEUTSCH FUR KOMMUNIKATION	1,00	1
LANB2-CE05UC	CHINOIS POUR LA COMMUNICATION 4 / CHINESE FOR COMMUNICATION 4	1,00	2
LANB2-CE09US	ESPANOL PARA LA COMUNICACION 4	1,00	2
LANB2-CE10UG	DEUTSCH FUR KOMMUNIKATION 4	1,00	2
LANB2-CE11UE	ENGLISH FOR BUSINESS 4	2,00	2

LANB2-CE12UG	GERMAN 4	1,50	2
LANB2-CE13UC	CHINESE 4	1,50	2
LANB2-CE14US	SPANISH 4	1,50	2
LAWB2-CE01UE	BUSINESS LAW	3,50	1
LAWB2-CE01UF	DROIT DES AFFAIRES (Advanced French level required)	3,50	1
LAWB2-CE01UE	BUSINESS LAW	3,50	2
LAWB2-CE01UF	DROIT DES AFFAIRES (Advanced French level required)	3,50	2
MISB2-CE01UE	INTRODUCTION TO INFORMATION SYSTEMS	2,00	1
MISB2-CE01UE	INTRODUCTION TO INFORMATION SYSTEMS	2,00	2
MKTB2-CE01UE	MARKETING MANAGEMENT	3,25	1
MKTB2-CE01UE	MARKETING MANAGEMENT	3,25	2
NEGB2-CE01UE	SALES TECHNIQUES	1,75	1
NEGB2-CE01UF	TECHNIQUES DE VENTE (Advanced French level required)	1,75	1
NEGB2-CE01UE	SALES TECHNIQUES	1,75	2
NEGB2-CE01UF	TECHNIQUES DE VENTE (Advanced French level required)	1,75	2
OPSB2-CE01UE	INTRODUCTION TO OPERATIONS MANAGEMENT	2,00	1
OPSB2-CE01UE	INTRODUCTION TO OPERATIONS MANAGEMENT	2,00	2
QMSB2-CE03UE	INFERENCE STATISTICS	4,50	1
QMSB2-CE03UF	STATISTIQUES INFERENCELLES (Advanced French level required)	4,50	1
QMSB2-CE04UE	INTRODUCTION TO DATA ANALYSIS	1,50	2
QMSB2-CE04UF	INTRODUCTION A L'ANALYSE DE DONNEES (Advanced French level required)	1,50	2
QMSB2-CE05UE	INTRODUCTION TO ECONOMETRICS	1,50	2
QMSB2-CE05UF	INTRODUCTION A L'ECONOMETRIE (Advanced French level required)	1,50	2
QMSB2-CE06UE	INTRODUCTION TO OPTIMISATION METHODS	1,50	2
QMSB2-CE06UF	INTRODUCTION AUX METHODES D'OPTIMISATION (Advanced French level required)	1,50	2
STRB2-CE01UE	BUSINESS ETHICS	2,00	1
BACHELOR 3			
ACCB3-CE08UE	PERFORMANCE MANAGEMENT	4,50	1
ACCB3-EE11UE	RISK MANAGEMENT AND INTERNAL CONTROL	2,00	1
ACCB3-EE12UF	MISSION CONTROLE DE GESTION (Advanced French level required)	2,00	2
ACCB3-EE13UF	DECOUVRIR LES METIERS DE L'AUDIT (Advanced French level required)	2,00	2
DEVB3-EE13UE	INDIA TODAY	2,00	1
DEVB3-EE16UF	TOURISME DURABLE ET RESPONSIBLE (Advanced French level required)	2,00	1
DEVB3-EE56UF	CREA LAB IESEG: CREATIVITE & INNOVATION (Advanced French level required)	2,00	1
DEVBB3CS01UE	CHAIRING AND PARTICIPATING IN MEETINGS	1,00	1
DEVB3-EE12UE	GEOPOLITICS IN ASIA : RISKS AND OPPORTUNITIES	2,00	2
DEVB3-EE17UF	LES NOUVEAUX DESEQUILIBRES MONDIAUX : GEO-PERSPECTIVES DE LA GLOBALISATION (Advanced French level required)	2,00	2
DEVB3-EE51UF	INTELLIGENCE ECONOMIQUE ET STRATEGIQUE (Advanced French level required)	2,00	2
ECOB3-EE03UF	CROISSANCE ECONOMIQUE ET DECISIONS STRATEGIQUES (Advanced French level required)	2,00	1
ECOB3-EE08UF	JUSTICE SOCIALE ET EFFICACITE ECONOMIQUE : LE DEFII DE L'ETHIQUE DE L'ECONOMIE DE MARCHE (Advanced French level required)	2,00	1
ECOB3-EE14UF	ECONOMIE DE LA FONCTIONNALITE : NOUVEAUX MODELES ECONOMIQUES (Advanced French level required)	2,00	1
ECOB3-EE06UF	ENTREPRISE ET DEVELOPPEMENT DURABLE (Advanced French level required)	2,00	2
ECOB3-EE08UF	JUSTICE SOCIALE ET EFFICACITE ECONOMIQUE : LE DEFII DE L'ETHIQUE DE L'ECONOMIE DE MARCHE (Advanced French level required)	2,00	2
FINB3-CE02UE	FINANCIAL MARKETS	3,00	1

FINB3-EE11UF	GESTION DE PATRIMOINE (Advanced French level required)	2,00	1
FINBB3CE01UE	APPLIED CORPORATE FINANCE	3,00	1
FINB3-CE01UE	CORPORATE FINANCE	3,00	2
FINB3-EE10UF	INTRODUCTION AU SECTEUR DE L'ASSURANCE (Advanced French level required)	2,00	2
FINB3-EE14UE	FUNDAMENTALS OF FINANCIAL DERIVATIVES	2,00	2
HRMB3-CE03UE	INTRODUCTION TO HUMAN RESOURCE MANAGEMENT	2,50	1
HRMB3-CE04UE	FUNDAMENTALS OF ORGANIZATION	2,00	1
HRMB3-EE05UE	TOOLS FOR EFFECTIVE PEOPLE MANAGEMENT	2,00	1
HRMBB3CE01UE	MANAGEMENT SKILLS	3,00	1
HRMB3-CE03UE	INTRODUCTION TO HUMAN RESOURCE MANAGEMENT	2,50	2
HRMB3-CE04UE	FUNDAMENTALS OF ORGANIZATION	2,00	2
HRMB3-EE05UE	TOOLS FOR EFFECTIVE PEOPLE MANAGEMENT	2,00	2
ITCB3-EE06US	EL MUNDO LATINO AMERICANO	2,00	1
ITCB3-EE09UE	CULTURAL REVERSAL SHOCK	2,00	1
ITCB3-EE02US	EL MUNDO HISPANO	2,00	2
LANB3-CE01UG	GERMAN	1,50	1
LANB3-CE02UC	CHINESE	1,50	1
LANB3-CE03US	SPANISH	1,50	1
LANB3-EE23UE	PREPARATION FOR TOEFL	2,00	1
LANB3-CE11UG	GERMAN 6	1,50	2
LANB3-CE12UC	CHINESE 6	1,50	2
LANB3-CE13US	SPANISH 6	1,50	2
LANB3-EE23UE	PREPARATION FOR TOEFL	2,00	2
LAWB3-CE05UE	ADVANCED BUSINESS LAW	1,50	1
LAWB3-EE05UF	DROIT DU TRAVAIL (Advanced French level required)	2,00	1
LAWB3-CE05UE	ADVANCED BUSINESS LAW	1,50	2
LAWB3-EE05UF	DROIT DU TRAVAIL (Advanced French level required)	2,00	2
LAWB3-EE06UE	INTELLECTUAL PROPERTY LAW	2,00	2
MISB3-CE01UE	MANAGEMENT OF INFORMATION SYSTEMS	3,50	1
MISB3-EE07UE	DIGITAL TRANSFORMATION: DISRUPTIONS IN OUR SOCIETIES AND ECONOMIES	2,00	1
MISB3-CE01UE	MANAGEMENT OF INFORMATION SYSTEMS	3,50	2
MKTB3-EE07UF	NOUVELLES TENDANCES MARKETING (Advanced French level required)	2,00	1
MKTB3-EE20UE	GLOBAL BRAND MANAGEMENT	2,00	1
MKTB3-EE30UE	WEB MARKETING	2,00	1
MKTB3-EE36UE	DIGITAL AND MOBILE MARKETING	2,00	1
MKTB3-EE39UE	RETAIL PANELS	2,00	1
MKTB3-CE23UE	MARKET RESEARCH	4,00	2
MKTB3-EE18UF	NOUVELLES TENDANCES DE COMMUNICATION (Advanced French level required)	2,00	2
MKTB3-EE20UE	GLOBAL BRAND MANAGEMENT	2,00	2
MKTB3-EE36UE	DIGITAL AND MOBILE MARKETING	2,00	2
NEGB3-CE07UE	INTRODUCTION TO NEGOTIATION	1,50	1
NEGB3-EE06UE	THE INTERNATIONAL PURCHASER TODAY: TRAINING, EXPERIENCE AND CHALLENGES	2,00	1
NEGBB3CE01UE	SALES MANAGEMENT	3,00	1
NEGB3-CE07UE	INTRODUCTION TO NEGOTIATION	1,50	2
OPSB3-CE05UE	INDUSTRIAL REALITIES	2,00	1
OPSB3-EE03UF	LE CONTROLE QUALITE : METHODES ET INTERPRETATIONS (Advanced French level required)	2,00	1

OPSB3-EE07UF	METHODES D'OPTIMISATION NON LINEAIRE ET APPLICATIONS (Advanced French level required)	2,00	1
OPSB3-CE05UE	INDUSTRIAL REALITIES	2,00	2
OPSB3-EE04UF	PLANIFICATION ET ORDONNANCEMENT DE LA PRODUCTION (Advanced French level required)	2,00	2
QMSB3-CE03UE	INTERMEDIATE DATA ANALYSIS	2,00	1
QMSB3-CE04UE	INTERMEDIATE ECONOMETRICS	2,00	1
QMSB3-CE05UE	INTERMEDIATE OPTIMIZATION METHODS	2,00	1
QMSB3-CE07UE	ADVANCED ECONOMETRICS	2,00	2
QMSB3-CE08UE	ADVANCED DATA ANALYSIS	2,00	2
QMSB3-CE09UE	ADVANCED OPTIMIZATION METHODS	2,00	2
STRB3-EE02UF	LES GRANDS DIRIGEANTS (Advanced French level required)	2,00	1
STRB3-EE04UF	INNOVATION & ENTREPRENEURIAT SOCIAL (Advanced French level required)	2,00	1
STRBB3CE01UE	FUNDAMENTALS OF STRATEGY	3,00	1
STRB3-CE01UE	FUNDAMENTALS OF STRATEGY	2,50	2
STRBB3CE03UE	INTERNATIONAL ENTERPRISE PROJECT MANAGEMENT	2,00	2
STRBB3CE05UE	BUSINESS MODEL AND INNOVATION	2,00	2
FOR EXCHANGE STUDENTS ONLY			
ACCIN-EI03UE	MANAGERIAL TOOLS FOR DECISION MAKING	2,00	1
ACCIN-EI04UE	ADVANCED FINANCIAL ANALYSIS	2,00	1
ACCIN-EI02UE	MANAGEMENT CONTROL	2,00	2
DEVIN-EI05US	NEGOCIOS Y DEPORTE	2,00	1
DEVIN-EI07UE	CONTEMPORARY FRENCH BUSINESS & SOCIETY	2,00	2
FININ-EI05AE	MONEY AND CAPITAL MARKETS	2,00	1
FININ-EI05BE	CORPORATE FINANCIAL MANAGEMENT	2,00	1
FININ-EI05AE	MONEY AND CAPITAL MARKETS	2,00	2
FININ-EI05BE	CORPORATE FINANCIAL MANAGEMENT	2,00	2
HRMIN-EI02UE	KICKSTARTING YOUR CAREER	2,00	1
HRMIN-EI05AE	FUNDAMENTALS OF MANAGEMENT 1 - ORGANISATIONAL BEHAVIOR	2,00	1
HRMIN-EI05BE	FUNDAMENTALS OF MANAGEMENT 2 - HRM	2,00	1
HRMIN-EI05AE	FUNDAMENTALS OF MANAGEMENT 1 - ORGANISATIONAL BEHAVIOR	2,00	2
HRMIN-EI05BE	FUNDAMENTALS OF MANAGEMENT 2 - HRM	2,00	2
ITCIN-EI05AE	FRENCH CULTURE	2,00	1
ITCIN-EI05BE	INTERCULTURAL COMMUNICATION	2,00	1
ITCIN-EI05AE	FRENCH CULTURE (not scheduled yet)	2,00	2
ITCIN-EI05BE	INTERCULTURAL COMMUNICATION	2,00	2
LANIN-EI19UF	ACT IN FRENCH (B2 level required)	2,00	1
LANIN-OE01UF	FRENCH COMPLETE BEGINNER A1.1 (REGISTRATION WITH FRENCH TEST ONLY)	2,00	1
LANIN-OE02UF	FRENCH PRE INTERMEDIATE A2 (REGISTRATION WITH FRENCH TEST ONLY)	3,00	1
LANIN-OE03UF	FRENCH INTERMEDIATE B1 (REGISTRATION WITH FRENCH TEST ONLY)	3,00	1
LANIN-OE04UF	BUSINESS FRENCH B2 (REGISTRATION WITH FRENCH TEST ONLY)	3,00	1
LANIN-OE05UF	DECOUVERTE DE LA FRANCE SOUS LES ASPECTS INSTITUTIONNELS, ECONOMIQUES, CULTURELS (B1 level required)	2,00	1
LANIN-OE06UF	PREPARATION AU DELF B1 ET B2 (B1 or B2 level required)	2,00	1
LANIN-OE15UF	BIEN PRONONCER LE FRANCAIS / FRENCH PRONUNCIATION (A1/A1.1 level required)	1,00	1
LANIN-OE17UF	FRENCH UPPER BEGINNER A1 (REGISTRATION WITH FRENCH TEST ONLY)	2,00	1
LANIN-OE20UF	PREPARATION AU DELF A1 ET A2 (A1 or A2 level required)	2,00	1
LANIN-OE01UF	FRENCH COMPLETE BEGINNER A1.1 (REGISTRATION WITH FRENCH TEST ONLY)	2,00	2

LANIN-OE02UF	FRENCH PRE INTERMEDIATE A2 (REGISTRATION WITH FRENCH TEST ONLY)	3,00	2
LANIN-OE03UF	FRENCH INTERMEDIATE B1 (REGISTRATION WITH FRENCH TEST ONLY)	3,00	2
LANIN-OE05UF	DECOUVERTE DE LA FRANCE SOUS LES ASPECTS INSTITUTIONNELS, ECONOMIQUES, CULTURELS (B1 level required)	2,00	2
LANIN-OE06UF	PREPARATION AU DELF B1 ET B2 (B1 or B2 level required) / PREPARATION FOR DELF B1 AND B2	2,00	2
LANIN-OE14UF	BUSINESS FRENCH B2 (REGISTRATION WITH FRENCH TEST ONLY)	3,00	2
LANIN-OE15UF	BIEN PRONONCER LE FRANCAIS / FRENCH PRONUNCIATION (A1/A1.1 level required)	1,00	2
LANIN-OE17UF	FRENCH UPPER BEGINNER A1 (REGISTRATION WITH FRENCH TEST ONLY)	2,00	2
MKTIN-EI06UE	DIGITAL STRATEGY	2,00	1
MKTIN-EI08UE	CONSUMER BEHAVIOR : NEW TRENDS AND TENDENCIES	2,00	1
MKTIN-EI10AE	GLOBAL BRAND MANAGEMENT	2,00	1
MKTIN-EI10BE	PRODUCT MANAGEMENT	2,00	1
MKTIN-EI10CE	STRATEGIC MARKETING	2,00	1
MKTIN-EI14UE	WEB MARKETING	2,00	1
MKTIN-EI02UE	STRATEGIC MARKETING	2,00	2
MKTIN-EI06UE	DIGITAL STRATEGY	2,00	2
MKTIN-EI13AE	GLOBAL BRAND MANAGEMENT	2,00	2
MKTIN-EI13BE	PRODUCT MANAGEMENT	2,00	2
MKTIN-EI13CE	CONSUMER BEHAVIOR : NEW TRENDS AND TENDENCIES	2,00	2
MKTIN-EI14UE	WEB MARKETING	2,00	2
NEGIN-EI03UE	APPLIED NEGOTIATION ESSENTIALS	2,00	1
NEGIN-EI01UE	INTERNATIONAL PURCHASING	2,00	2
NEGIN-EI04UE	SALES ESSENTIALS	2,00	2
MASTER 1 & 2			
ACCMA-EE06UF	CONTRÔLE DE GESTION APPROFONDI (Advanced French level required)	2,00	1
ACCMA-EE10UF	FISCALITE DES PERSONNES (Advanced French level required)	2,00	1
ACCMA-EE24UF	TECHNIQUES COMPTABLES APPROFONDIES I (Advanced French level required)	2,00	1
ACCMA-EE33UF	LE REFERENTIEL COMPTABLE INTERNATIONAL IAS/IFRS (Advanced French level required)	2,00	1
ACCMA-EI27UE	INFORMATION SYSTEMS AUDIT	2,00	1
ACCMA-EI36UE	OPERATIONAL AUDITING	2,00	1
ACCMA-EI52UE	STRATEGIC ADVANTAGES OF CSR INITIATIVES	2,00	1
ACCMA-PI16UE	MANAGERIAL ACCOUNTING: FINANCIAL DECISION TOOLS	2,00	1
ACCMA-EE09UF	FISCALITE D'ENTREPRISE (Advanced French level required)	2,00	2
ACCMA-EE24UF	TECHNIQUES COMPTABLES APPROFONDIES I (Advanced French level required)	2,00	2
ACCMA-EE49UF	AUDITER UNE ASSOCIATION (Advanced French level required)	2,00	2
ACCMA-EE51UF	DROIT SOCIAL ET RESTRUCTURATION D'ENTREPRISE (Advanced French level required)	2,00	2
ACCMA-EE66UE	DUE-DILIGENCE & ASSET MANAGEMENT AUDITING	2,00	2
ACCMA-EI01UE	ACTIVITY BASED COST MANAGEMENT	2,00	2
ACCMA-EI13UE	INTERNATIONAL ISSUES IN ACCOUNTING AND AUDITING	2,00	2
ACCMA-FI21UE	AUDIT TECHNIQUES	2,00	2
ACCMA-EI43UE	AUDITING: A PRACTITIONER CASE-BASED APPROACH	2,00	2
ACCMA-EI53UE	FRAUD INVESTIGATION AND FORENSIC ACCOUNTING	2,00	2
ACCMA-EI57UE	STRATEGIC PLANNING AND CONTROL	2,00	2
ACCMA-EI61UE	MANAGING FIRM CONSTRAINTS WITH ACCOUNTING DECISION TECHNIQUES	2,00	2
ACCMA-EI64UE	ADVANCED FINANCIAL REPORTING UNDER US AND INTERNATIONAL STANDARDS	2,00	2
ACCMA-FI65UE	FUNDAMENTALS OF CONSOLIDATION	2,00	2

DEVMA-EE01UF	MANAGER IN VIVO (Advanced French level required)	2,00	1
ENTMA-EI11UE	NON-GOVERNMENTAL ORGANIZATIONS, HUMANITARIAN ACTION AND INTERNATIONAL DEVELOPMENT	2,00	1
ENTMA-EI18UE	ORGANIZATION AND MANAGEMENT: THINK DIFFERENT TO BUILD A NEW WORLD	2,00	1
ENTMA-EI19UE	NEW PRODUCT CREATION & DIFFUSION	2,00	1
ENTMA-EI29UE	PUBLIC POLICY AND ENTREPRENEURSHIP IN AN INTERNATIONAL CONTEXT : IMPACTS FOR ENTREPRENEURS AND SME'S	2,00	1
ENTMA-EI05UE	CREATIVITY MANAGEMENT	2,00	2
ENTMA-EI06UE	ENTREPRENEURIAL DECISION MAKING	2,00	2
ENTMA-EI14UE	SUSTAINABILITY MANAGEMENT & REPORTING	2,00	2
ENTMA-EI16UE	ENTREPRENEURIAL TEAMS	2,00	2
ENTMA-EI25UE	INTELLECTUAL PROPERTY AND OPENNESS: USING LEGAL TOOLS TO ENHANCE INNOVATION, CREATIVITY AND RELATED INVESTMENTS	2,00	2
ENTMA-EI27UE	SYSTEMS THINKING & NEW MANAGEMENT THEORIES IN HYPERDYNAMIC ENVIRONMENTS	2,00	2
FINMA-EI10UE	INTERNATIONAL FINANCE	2,00	1
FINMA-EI25UE	CORPORATE GOVERNANCE: A FINANCIAL PERSPECTIVE	2,00	1
FINMA-EI57UE	ETHICS IN FINANCE	2,00	1
FINMA-EI83UE	INTERNATIONAL REAL ESTATE INVESTING	2,00	1
FINMA-EI93UE	COMPLIANCE IN THE FINANCIAL INDUSTRY	2,00	1
FINMA-EI27UE	BANKING AND FINANCIAL REGULATION	2,00	2
FINMA-EI51UE	OPERATIONAL RISK MANAGEMENT	2,00	2
FINMA-EI55UE	ENTREPRENEURIAL FINANCE	2,00	2
FINMA-EI56UE	FINANCING STRATEGY AND CAPITAL MARKETS: THEORY AND PRACTICE	2,00	2
FINMA-EI63UE	OPTIONS & FUTURES I: HEDGING STRATEGIES	2,00	2
FINMA-EI68UE	INTRODUCTION TO INSURANCE INDUSTRY	2,00	2
FINMA-EI79UE	ADVANCED FINANCIAL STATEMENT ANALYSIS	2,00	2
HRMMA-EI02UE	STRUCTURES AND ORGANIZATIONAL DESIGN IN INTERNATIONAL CONTEXTS	2,00	1
HRMMA-EI03UE	STRESS MANAGEMENT	2,00	1
HRMMA-EI05UE	AUTHENTIC LEADERSHIP DEVELOPMENT	2,00	1
HRMMA-EI11UE	STRATEGIC HUMAN RESOURCE MANAGEMENT	2,00	1
HRMMA-EI20UE	MANAGING EMPLOYEE TURNOVER AND RETENTION	2,00	1
HRMMA-EI21UE	EMPLOYEE PERFORMANCE MANAGEMENT	2,00	1
HRMMA-FI23UE	TALENTS MANAGEMENT	2,00	1
HRMMA-PI29UE	MANAGING TEAMS	2,00	1
HRMMA-EI01UF	MANAGER SON EQUIPE (Advanced French level required)	2,00	2
HRMMA-EI02UF	MANAGER SON COLLABORATEUR DANS LA RELATION INDIVIDUELLE (Advanced French level required)	2,00	2
HRMMA-EI03UE	STRESS MANAGEMENT	2,00	2
HRMMA-EI10UE	OPPORTUNITIES AND CHALLENGES OF AN HR LEADER	2,00	2
HRMMA-EI12UE	CAREER DEVELOPMENT	2,00	2
HRMMA-EI16UE	HUMAN RESOURCE DEVELOPMENT	2,00	2
HRMMA-EI22UE	PERFORMANCE & COMPENSATION	2,00	2
HRMMA-EI32UE	EVIDENCE-BASED MANAGEMENT OF TEAM DYNAMICS	2,00	2
HRMMA-FI30UE	RECRUITEMENT AND EMPLOYER BRANDING	2,00	2
HRMMA-FI31UE	EMPLOYEE SELECTION	2,00	2
IBEMA-EE10UE	EUROPEAN INTEGRATION: MECHANISM & IMPLICATIONS	2,00	1
IBEMA-EI33UE	INDUSTRY CHANGE AND INNOVATION MANAGEMENT	2,00	1
IBEMA-EI36UE	EFFICIENCY AND BENCHMARKING IN BANKING	2,00	1

IBEMA-EI57UE	AN INTERNATIONAL COMPARISON OF HEALTH CARE SYSTEMS	2,00	1
IBEMA-EI69UE	NETWORKS, CROWDS & MARKETS	2,00	1
IBEMA-EI78UE	CORPORATE AND COUNTRY RISKS STRATEGY	2,00	1
IBEMA-FI74UE	MANAGERIAL ECONOMICS	2,00	1
IBEMA-FE80UE	GLOBAL ECONOMICS	2,00	1
IBEMA-EE52UE	DOING BUSINESS IN CENTRAL AND EASTERN EUROPE	2,00	2
IBEMA-EE80UE	STRATEGY OF FIRMS LOCATION	2,00	2
IBEMA-EE84UE	MONETARY POLICY AND CENTRAL BANKING	2,00	2
IBEMA-EI17UE	POLICY AND MANAGEMENT FOR AGING POPULATIONS: A COMPARATIVE APPROACH	2,00	2
IBEMA-EI71UE	THE ECONOMICS OF ADVERTISING	2,00	2
IBEMA-EI73UE	UNDERSTANDING INDIA FOR BUSINESS	2,00	2
IBEMA-EI77UE	PRODUCTIVITY AND BENCHMARKING IN BANKING	2,00	2
IBEMA-PI81UE	DOMINANT FIRMS AN EC COMPETITION POLICY	2,00	2
ITCMA-EE03UE	ACTUALIDAD POLITICA EN AMERICA LATINA Y ESPANA	2,00	2
LANMA-EE14US	PREPARACION PARA DELE (B2 level required)	2,00	1
LANMA-EE11UE	JOB HUNTING TECHNIQUES FOR THE ENGLISH-SPEAKING CORPORATE WORLD	2,00	2
MISMA-EI13UE	HUMAN COMPUTER INTERACTION: WEBSITE DESIGN	2,00	1
MISMA-EI16UE	STRATEGY DYNAMICS AND MODELLING	2,00	1
MISMA-EI42UE	MANAGING THE NET I: UNDERSTANDING ON-LINE BUSINESS	2,00	1
MISMA-EI43UE	SOCIAL NETWORK ANALYSIS: HOW TO APPROACH BUSINESS 2.0	2,00	1
MISMA-EI51UE	SAP FOR BUSINESS PROCESS MANAGEMENT	2,00	1
MISMA-EI55UE	OPEN INNOVATION AND CROWDSOURCING	2,00	1
MISMA-EI62UE	CYBERSECURITY RISK MANAGEMENT	2,00	1
MISMA-FI02UE	BUSINESS ANALYSIS	2,00	1
MISMA-FI56UE	EXCEL EXPERT LEVEL	2,00	1
MISMA-EE67UE	WORKPLACE TRANSFORMATIONS IN A DIGITAL WORLD	2,00	2
MISMA-EI04UE	DIGITAL TRANSFORMATION AND IT CHANGE: POSSIBILITIES AND CHALLENGES	2,00	2
MISMA-EI42UE	MANAGING THE NET I: UNDERSTANDING ON-LINE BUSINESS	2,00	2
MISMA-EI49UE	MANAGING THE NET II: HOW TO CREATE YOUR ON-LINE BUSINESS LEVEL 2	2,00	2
MISMA-EI52UE	SAP FOR SUPPLY CHAIN MANAGEMENT	2,00	2
MISMA-EI65UE	ENTERPRISE SOCIAL MEDIA: MANAGING THE BENEFITS FOR ORGANIZATIONAL COLLABORATION	2,00	2
MISMA-FI56UE	EXCEL EXPERT LEVEL	2,00	2
MKTMA-EE05UE	CROSS CULTURAL MARKETING	2,00	1
MKTMA-EE79UE	NEUROMARKETING	2,00	1
MKTMA-EI09UE	ENVIRONMENTAL MARKETING	2,00	1
MKTMA-EI103E	SALES FORECASTING	2,00	1
MKTMA-EI13UE	INTERNATIONAL MARKETING	2,00	1
MKTMA-EI19UE	MARKETING STRATEGY SIMULATION GAME	2,00	1
MKTMA-EI21UE	PRODUCT DESIGN AND INNOVATION LEVEL 1	2,00	1
MKTMA-EI23UE	RETAIL MARKETING STRATEGY	2,00	1
MKTMA-EI26UE	SERVICES MARKETING	2,00	1
MKTMA-EI33UE	SPORT MARKETING	2,00	1
MKTMA-EI34UE	INTEGRATED MARKETING COMMUNICATION STRATEGY	2,00	1
MKTMA-EI45UE	INTERNATIONAL MARKETING IN EMERGING MARKETS	2,00	1
MKTMA-EI46UE	BUSINESS TO BUSINESS MARKETING	2,00	1
MKTMA-EI50UE	SOCIAL MEDIA MARKETING	2,00	1

MKTMA-EI51UE	CRM IN SMALL BUSINESS	2,00	1
MKTMA-EI54UE	PERSUASION IN MARKETING COMMUNICATION	2,00	1
MKTMA-EI59UE	INTERNATIONAL MARKETING STRATEGY SIMULATION	2,00	1
MKTMA-EI69UE	WEB ANALYTICS	2,00	1
MKTMA-EI75UE	VIRAL MARKETING:FROM WORD OF MOUTH TO SOCIAL MEDIA	2,00	1
MKTMA-EE76UE	ADVERTISING AND COMMUNICATIONS STRATEGY	2,00	1
MKTMA-EI77UE	OFFLINE BRAND COMMUNICATIONS	2,00	1
MKTMA-EI78UE	CORPORATE SOCIAL RESPONSIBILITY & MARKETING	2,00	1
MKTMA-EI81UE	DIGITAL MARKETING FOR MOBILE DEVICES	2,00	1
MKTMA-EI89UE	PRICING IN MARKETING	2,00	1
MKTMA-EI90UE	EVENT MARKETING	2,00	1
MKTMA-EI92UE	BRAND COMMUNICATION STRATEGY	2,00	1
MKTMA-EI97UE	MARKETING TO THE NEW CONSUMER (not scheduled yet)	2,00	1
MKTMA-PE04UE	CRM / CUSTOMER RELATIONSHIP MANAGEMENT	2,00	1
MKTMA-PI32UE	IMPROVING BRAND VALUES (not scheduled yet)	2,00	1
MKTMA-PI71UE	SEARCH ENGINE MARKETING & ONLINE ADVERTISING (PPC & SEO)	2,00	1
MKTMA-EE76UE	ADVERTISING AND COMMUNICATIONS STRATEGY	2,00	2
MKTMA-EE93UE	START UP MARKETING	2,00	2
MKTMA-EI04UE	CRM/ CUSTOMER RELATIONSHIP MANAGEMENT	2,00	2
MKTMA-EI101E	INTERNATIONAL MARKETING IN A MULTICULTURAL ENVIRONMENT	2,00	2
MKTMA-EI103E	SALES FORECASTING	2,00	2
MKTMA-EI106E	CONSUMER INSIGHT AND SELF CONCEPT	2,00	2
MKTMA-EI112E	MARKETING AND INNOVATION	2,00	2
MKTMA-EI11UE	INTERNATIONAL DIMENSION OF CONSUMER BEHAVIOUR	2,00	2
MKTMA-EI16UE	BRAND CULTURE AND COMMUNITY	2,00	2
MKTMA-EI17UE	MARKETING IN NAFTA	2,00	2
MKTMA-EI32UE	IMPROVING BRAND VALUES	2,00	2
MKTMA-EI34UE	INTEGRATED MARKETING COMMUNICATION STRATEGY	2,00	2
MKTMA-EI45UE	INTERNATIONAL MARKETING IN EMERGING MARKETS	2,00	2
MKTMA-EI46UE	BUSINESS TO BUSINESS MARKETING	2,00	2
MKTMA-EI51UE	CRM IN SMALL BUSINESS	2,00	2
MKTMA-EI52UE	MARKETING FOR NON PROFIT ORGANIZATIONS	2,00	2
MKTMA-EI63UE	NEW PRODUCT DEVELOPMENT	2,00	2
MKTMA-EI66UE	EXPERIENTIAL MARKETING	2,00	2
MKTMA-EI69UE	WEB ANALYTICS	2,00	2
MKTMA-EI70UE	HIGH TECHNOLOGY MARKETING	2,00	2
MKTMA-EI77UE	OFFLINE BRAND COMMUNICATIONS	2,00	2
MKTMA-EI81UE	MOBILE MARKETING	2,00	2
MKTMA-EI83UE	MARKETING COMMUNICATIONS	2,00	2
MKTMA-EI89UE	PRICING IN MARKETING	2,00	2
MKTMA-EI96UE	GLOBAL MARKETING OF HEALTHCARE PRODUCTS AND SERVICES	2,00	2
MKTMA-EI99UE	CHILDREN AS CONSUMERS	2,00	2
NEGMA-EE07UE	BUSINESS ENGLISH FOR NEGOTIATION	2,00	1
NEGMA-EI04UE	NEGOTIATION AND PURCHASING IN AN INTERNATIONAL ENVIRONMENT	2,00	1
NEGMA-EI10UE	INTERPERSONAL COMMUNICATION APPLIED TO NEGOTIATION	2,00	1
NEGMA-EI11UE	KEY CUSTOMER RELATIONS MANAGEMENT	2,00	1

NEGMA-EI18UE	CROSS-CULTURAL RELATIONSHIP MARKETING AND NEGOTIATIONS	2,00	1
NEGMA-EI26UE	BUSINESS ETHICS IN COMMERCE	2,00	1
NEGMA-EI29UE	CULTURE AND NEGOTIATION STRATEGIES	2,00	1
NEGMA-EI31UE	DECISION-MAKING FOR MANAGERS	2,00	1
NEGMA-EI33UE	STRATEGIC PURCHASING	2,00	1
NEGMA-EI36UE	PURCHASING IN PRACTICE	2,00	1
NEGMA-EI43UE	NEGOTIATION CONTRACTS AND LAW	2,00	1
NEGMA-EI45UE	PRINCIPLES OF PUBLIC INTERNATIONAL LAW	2,00	1
NEGMA-EI46UE	PRINCIPLES OF INTERNATIONAL TRADE AND INVESTMENT LAW	2,00	1
NEGMA-EI47UE	INTRODUCTION TO INTERNATIONAL ARBITRATION	2,00	1
NEGMA-EE01UE	IMPORT-EXPORT: SELLING AND NEGOTIATING	2,00	2
NEGMA-EE07UE	BUSINESS ENGLISH FOR NEGOTIATION	2,00	2
NEGMA-EI11UE	KEY CUSTOMER RELATIONS MANAGEMENT	2,00	2
NEGMA-EI12UE	INTERNAL SELLING	2,00	2
NEGMA-EI18UE	CROSS-CULTURAL RELATIONSHIP MARKETING AND NEGOTIATIONS	2,00	2
NEGMA-EI19UE	INTERNATIONAL NEGOTIATION AND DIPLOMACY	2,00	2
NEGMA-EI22UE	MANAGING CONFLICT THROUGH MEDIATION	2,00	2
NEGMA-EI50UE	BUSINESS RELATIONSHIP MANAGEMENT IN EMERGING MARKETS	2,00	2
NEGMA-PI02UE	SALES MANAGEMENT	2,00	2
OP SMA-EI05UE	E LEAN PRODUCTION PRINCIPLES	2,00	1
OP SMA-EI33UE	HEALTH CARE SERVICE MANAGEMENT	2,00	1
OP SMA-EI45UE	INVENTORY MANAGEMENT	2,00	1
OP SMA-EI71UE	PURCHASING & SOURCING	2,00	1
OP SMA-EI72UE	THE PROJECT MANAGEMENT EXPERIENCE - MANAGING THE EXPECTED	2,00	1
OP SMA-EI76UE	SALES AND OPERATIONS PLANNING (S&OP)	2,00	1
OP SMA-EI78UE	BUSINESS PROCESS ANALYSIS	2,00	1
OP SMA-EI11UE	SUPPLY CHAIN DEVELOPMENT	2,00	2
OP SMA-EI27UE	ENTERPRISE SIMULATION OF PRODUCTION SYSTEMS	2,00	2
OP SMA-EI32UE	WAREHOUSE DESIGN AND OPERATIONS	2,00	2
OP SMA-EI46UE	INTERNATIONAL GREEN LOGISTICS	2,00	2
OP SMA-EI58UE	APPLIED OPTIMISATION AND HEURISTICS	2,00	2
OP SMA-EI65UE	PERFORMANCE METRICS	2,00	2
OP SMA-EI70UE	INTERNATIONAL ENTERPRISE PROJECT MANAGEMENT	2,00	2
OP SMA-EI73UE	MINDFULNESS - THE ART OF MANAGING RISK AND UNCERTAINTY	2,00	2
OP SMA-EI77UE	21ST CENTURY GLOBAL SUPPLY CHAIN MANAGEMENT: RELATIONSHIP ERA	2,00	2
OP SMA-EI79UE	HANDS-ON PROJECT MANAGEMENT	2,00	2
OP SMA-EI84UE	THE ART OF ORGANISATIONAL RESILIENCE : REVISITING THE FALL OF FRANCE IN 1940	2,00	2
STRMA-EI09UE	SUSTAINABILITY LEADERSHIP	2,00	1
LANTR-OE22UR	RUSSIAN AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in September to register for that course)	2,00	1
LANTR-OE09UG	GERMAN AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in September to register for that course)	2,00	1
LANTR-OE01UC	CHINESE AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in September to register for that course)	2,00	1
LANTR-OE02US	SPANISH AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in September to register for that course)	2,00	1
LANTR-OE03UI	ITALIAN AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in September to register for that course)	2,00	1

LANTR-OE30UP	PORTUGUESE AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in September to register for that course)	2,00	1
LANTR-OE36UA	ARABIC AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in September to register for that course)	2,00	1
LANTR-OE23UR	RUSSIAN AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in January to register for that course)	2,00	2
LANTR-OE19UG	GERMAN AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in January to register for that course)	2,00	2
LANTR-OE11UC	CHINESE AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in January to register for that course)	2,00	2
LANTR-OE12US	SPANISH AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in January to register for that course)	2,00	2
LANTR-OE13UI	ITALIAN AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in January to register for that course)	2,00	2
LANTR-OE31UP	PORTUGUESE AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in January to register for that course)	2,00	2
LANTR-OE37UA	ARABIC AS A FOREIGN LANGUAGE (LV2) (no online registration. You will receive an email in January to register for that course)	2,00	2
STRMA-EI05UE	GAME THEORY IN BUSINESS	2,00	2
STRMA-FI01UE	BUSINESS MODELS INNOVATION	2,00	2

If you wish to consult the Academic Calendar:

<http://www.ieseg.fr/en/student-services/academic-calendar-2/>

